

Xenia Kazoli

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Established portfolio Non-executive Director, with Vice Chair and Committee Chair experience.

Background as an international capital markets and cross-sector transactional lawyer with general management experience as a Magic Circle Law Firm Country Leader. Track record of strategically advising numerous boards and clients with Greek interests and internationally over more than 25 years.

Advisory expertise in Corporate Governance, IPOs, Mergers & Acquisitions, Capital Markets, Regulatory Compliance and Policy, Contract Negotiations in Global Markets, and Investigative Due Diligence. Experience of microfinance and crowd funding.

BOARD ROLES

- 2021 – DATE** **AUTOHELLAS SA**, Greece
€450m market cap car rental, importation, distribution and retail business
Non-executive Director, member of the Nominations & Remuneration Committee
- 2019 – DATE** **ATHENS STOCK EXCHANGE**, Greece
€54bn market cap major stock market index
Non-executive Director and Chair of the Nominations & Remuneration Committee; Member of the Audit Committee
- 2019 – DATE** **HELLENIC COMPANY OF STATE ASSETS AND PARTICIPATIONS**, Greece
Sovereign wealth fund whose sole stakeholder is the Greek state
Supervisory Board Member
- 2021 – 2023** **NARDELLO & COMPANY LLC**
Global investigation and intelligence firm headquartered in New York
Advisory Board Member

EXECUTIVE CAREER

- 2020 – present** **Vice Chair of the HELLENIC COUNCIL FOR CORPORATE GOVERNANCE**
- 2015 – 2020** **NESTOR ADVISORS LIMITED**
Senior Advisor, London
- 2001 – 2015** **ALLEN & OVERY LLP**
Counsel & Country Leader, Greece (2007 – 2015)
Senior Associate, London (2001 – 2007)
- 1997 – 2001** **SKADDEN, ARPS, SLATE, MEAGHER & FLOM LLP**
Associate, London & Paris
- 1994 – 1997** **BAUDEL, GELINAS & PARTNERS**
Associate, Paris
- 1992 – 1994** **THE WORLD BANK**
Consultant, Latin American Division, Trade & Finance Technical Department, Washington DC

EXECUTIVE CAREER

2015 – 2020

NESTOR ADVISORS LIMITED

Corporate governance boutique advisory firm

Senior Advisor, London

- Full-time advisor specialising in financial institutions, sovereigns and corporate clients.
- Clients included **The World Bank**, **EBRD**, **CIH Bank Morocco**, **Electricity of Serbia**.

2001 – 2015

ALLEN & OVERY LLP

Leading Magic Circle law firm

2007 – 2015

Counsel & Country Leader, Greece

Responsible for the firm's relationships with, and for providing advice to, major clients in Greece and internationally in connection with public/private securities financing, including representing issuers or underwriters in international debt or equity offerings, as well as advice on reporting obligations and disclosure requirements to regulated markets including the US Securities & Exchange Commission.

Clients included advising:

- **The National Bank of Greece** on its €1.4bn rights offering transaction.
- **The Greek Government** on privatization of Olympic Airways SA and municipal water companies in Athens and Thessaloniki.
- **Postal Savings Bank** on its initial public offering and successive rounds of privatization.
- **Greek Public Power Corporation** on its initial public offering and successive rounds of privatization.
- **OTE (Hellenic Telecommunications Organization)** on the Greek government's share sale.
- **Eurobank Properties** (real estate investment company of EFG Eurobank Ergasias SA) on its initial public offering.
- **NBG Pangea** (real estate investment company of the National Bank of Greece) on its structure for listing and offering.

2001 – 2007

Senior Associate, London

Clients included advising:

- **Lombardy Region of Italy** on its registered offering of US\$1bn notes.
- **Terna Energy** on its initial public offering.

1997 – 2001

SKADDEN, ARPS, SLATE, MEAGHER & FLOM LLP

New York City headquartered multinational law firm

Associate, Paris and London

Acted in equity and debt issues for major financial institutions in France, Spain, Sweden and Greece. Participated in cross-border mergers and acquisitions, as well as public/private securities financing with focus on international offerings.

Clients included advising:

- **Air France** on its structure for privatization.
- **Portugal Telecom** on its initial public offering and successive rounds of privatization.
- **Telefonica** (Spain) on its initial public offering and successive rounds of privatization.
- **Vodafone Greece** on its initial public offering.
- **Cosmote** (Greece) on its initial public offering.
- **Tele1** (Sweden) on its high yield bond issue.

1994 – 1997

BAUDEL, GELINAS & PARTNERS

Legal Partnership headquartered in Paris

Associate, Paris

Assisted in strategic negotiations and drafting international commercial contracts, practising French company law and international trade law.

1992 – 1994

THE WORLD BANK

International financial institution providing financial and technical support to developing countries

Consultant, Latin American Division, Trade & Finance Technical Department, Washington DC

Regulatory and legal assessment, policy dialogue, competition and capital markets legal advice in Argentina, El Salvador, Peru and Venezuela. Co-author of World Bank Working Paper, "Doing Business in Peru".

EDUCATION

1992

LLM, International Business Transactions and Property Law, George Washington University, USA

1990

JD, Law, University of Athens, Greece

LANGUAGES

Greek, English, French, Spanish, German (fluent), Italian, Turkish (basic)

OTHER

Member of the New York, Paris and Athens bar

Co-founder of CG HUB, a non for profit organization promoting governance and diversity in Boards

PERSONAL

Married with two children. Interests include wine growing (Certified Sommelier) and playing the 'cello
