# Xenia Kazoli

Established portfolio Non-executive Director, with Vice Chair and Committee Chair experience.

Background as an international capital markets and cross-sector transactional lawyer with general management experience as a Magic Circle Law Firm Country Leader. Track record of strategically advising numerous boards and clients with Greek interests and internationally over more than 25 years.

Advisory expertise in Corporate Governance, IPOs, Mergers & Acquisitions, Capital Markets, Regulatory Compliance and Policy, Contract Negotiations in Global Markets, and Investigative Due Diligence. Experience of microfinance and crowd funding.

### **BOARD ROLES**

2021 - DATE AUTOHELLAS SA, Greece

€450m market cap car rental, importation, distribution and retail business

Non-executive Director, member of the Nominations & Remuneration Committee

2019 - DATE ATHENS STOCK EXCHANGE, Greece

€54bn market cap major stock market index

Non-executive Director and Chair of the Nominations & Remuneration Committee; Member of the Audit Committee

2019 - DATE HELLENIC COMPANY OF STATE ASSETS AND PARTICIPATIONS, Greece

Sovereign wealth fund whose sole stakeholder is the Greek state

**Supervisory Board Member** 

2021 - 2023 NARDELLO & COMPANY LLC

Global investigation and intelligence firm headquartered in New York

**Advisory Board Member** 

# **EXECUTIVE CAREER**

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2015 - 2020 NESTOR ADVISORS LIMITED Senior Advisor, London

2001 - 2015 ALLEN & OVERY LLP

Counsel & Country Leader, Greece (2007 - 2015) Senior

Associate, London (2001 - 2007)

1997 - 2001 SKADDEN, ARPS, SLATE, MEAGHER & FLOM LLP

Associate, London & Paris

1994 - 1997 BAUDEL, GELINAS & PARTNERS

Associate, Paris

1992 - 1994 THE WORLD BANK

Consultant, Latin American Division, Trade & Finance Technical Department, Washington

### **EXECUTIVE CAREER**

#### 2015 - 2020

#### **NESTOR ADVISORS LIMITED**

Corporate governance boutique advisory firm

# Senior Advisor, London

- Full-time advisor specialising in financial institutions, sovereigns and corporate clients.
- Clients included The World Bank, EBRD, CIH Bank Morocco, Electricity of Serbia.

# 2001 - 2015

# **ALLEN & OVERY LLP**

Leading Magic Circle law firm

### 2007 - 2015

### Counsel & Country Leader, Greece

Responsible for the firm's relationships with, and for providing advice to, major clients in Greece and internationally in connection with public/private securities financing, including representing issuers or underwriters in international debt or equity offerings, as well as advice on reporting obligations and disclosure requirements to regulated markets including the US Securities & Exchange Commission.

Clients included advising:

- The National Bank of Greece on its €1.4bn rights offering transaction.
- The Greek Government on privatization of Olympic Airways SA and municipal water companies in Athens and Thessaloniki.
- Postal Savings Bank on its initial public offering and successive rounds of privatization.
- Greek Public Power Corporation on its initial public offering and successive rounds of privatization.
- OTE (Hellenic Telecommunications Organization) on the Greek government's share sale.
- Eurobank Properties (real estate investment company of EFG Eurobank Ergasias SA) on its initial public offering.
- NBG Pangea (real estate investment company of the National Bank of Greece) on its structure for listing and
  offering.

### 2001 - 2007

# Senior Associate, London

Clients included advising:

- Lombardy Region of Italy on its registered offering of US\$1bn notes.
- Terna Energy on its initial public offering.

### 1997 - 2001

# SKADDEN, ARPS, SLATE, MEAGHER & FLOM LLP

New York City headquartered multinational law firm

### Associate, Paris and London

Acted in equity and debt issues for major financial institutions in France, Spain, Sweden and Greece. Participated in cross-border mergers and acquisitions, as well as public/private securities financing with focus on international offerings. Clients included advising:

- **Air France** on its structure for privatization.
- **Portugal Telecom** on its initial public offering and successive rounds of privatization.
- **Telefonica** (Spain) on its initial public offering and successive rounds of privatization.
- Vodafone Greece on its initial public offering.
- **Cosmote** (Greece) on its initial public offering.
- **Tele1** (Sweden) on its high yield bond issue.

### 1994 - 1997

# **BAUDEL, GELINAS & PARTNERS**

Legal Partnership headquartered in Paris

# Associate, Paris

Assisted in strategic negotiations and drafting international commercial contracts, practising French company law and international trade law.

# 1992 - 1994

# THE WORLD BANK

International financial institution providing financial and technical support to developing countries

# Consultant, Latin American Division, Trade & Finance Technical Department, Washington DC

Regulatory and legal assessment, policy dialogue, competition and capital markets legal advice in Argentina, El Salvador, Peru and Venezuela. Co-author of World Bank Working Paper, "Doing Business in Peru"